

Your consultant for lifting, securing and transporting.

# Think ahead. Look ahead. Be ahead.

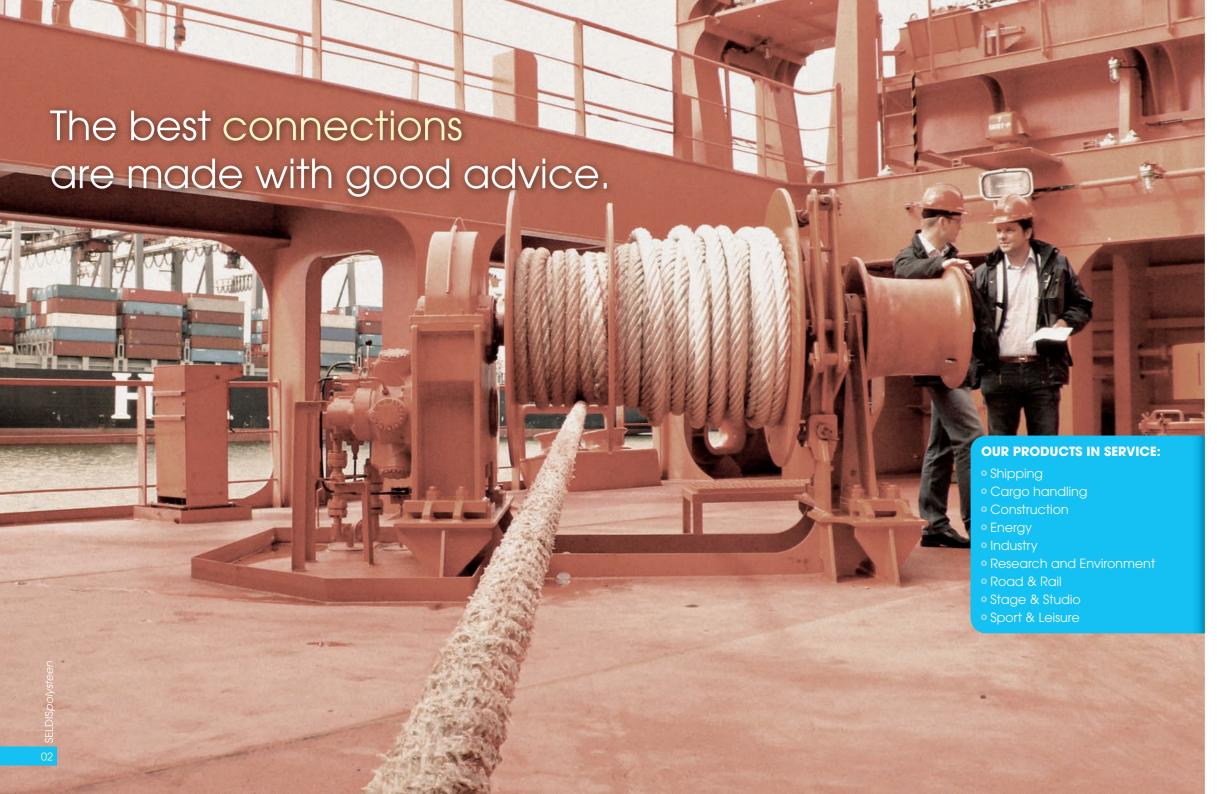














### **EXPERTISE**

SELDIS*polysteen* is full of good connections: for lifting, securing and transporting. But we not only supply top quality products. We supply the capabilities that go with them as well.

**Dialogue with our customers** creates a further connection: our **specialists** provide **know-how transfer** for the benefit of all.

When giving **recommendations** we have the big picture in mind and all details in focus: from **equipment compatibility** to **customised solutions**. We navigate you in product choice and advise you in all aspects of **application**, **handling** and **maintenance**.

We take account of economic aspects, legal requirements and logistical alternatives to clearly identify the solution most suited to your needs: Because the best solution is not always the most expensive.

This business philosophy is one of the reasons for close und trusted relationships with many of our customers over decades. In other words: With SELDISpolysteen you can be sure to make the correct investment.

**OUR SERVICE: COST OPTIMISATION** 

**Needs analysis** 

**Equipment** 

harmonisation

Cost

reduction

Our goal is to achieve the optimal result. We balance aspects of purpose, usage and economy that produce savings below the line.

From experience we know that virtually every task needs an individual solution. Sometimes an interim solution has to be found at short notice. Sometimes management calls for increased efficiency in the long term. We give you sound advice and offer you alternatives that equally fulfil technical demands and practical requirements.

Many of our customers benefit further from our **needs analysis**: SELDIS*polysteen* identifies **savings potential** and so raises your **profitability**.



Much is required of our products. They have

**QUALITY** 

Quality begins with the careful choice of raw materials and construction methods: You can depend on SELDISpolysteen for consistent standards and manufacturing

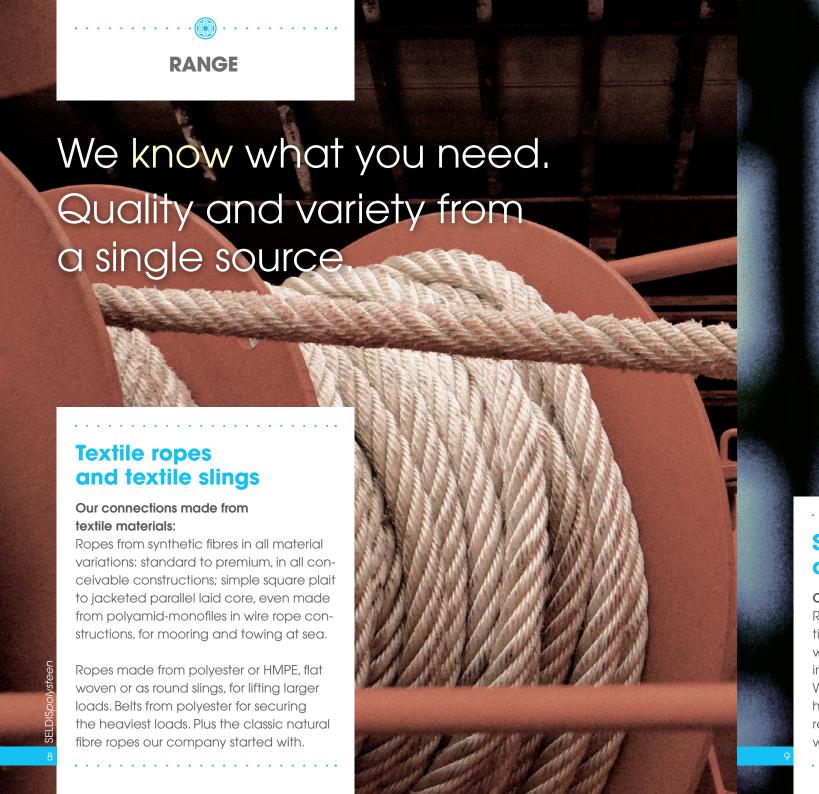
Since not every service application demands the highest product quality, we offer a wide range for all requirements. What you need determines what we suggest — and how much you invest.

In the past we have set new standards as a driver for innovation. Today and in future we will continue to work with our customers to develop new solutions for unique applications and service scenarios.



#### **QUALITY IS A MATTER OF TRUST:**

- Standard to premium
- Development competence
- Quality assurance through controlling processes



# **Steel ropes** and steel chains

#### Our connections made of steel:

Ropes made of steel wire for extreme situations, stiff in guys and anchorings, flexible on winches for cranes, for towing and mooring, in service at sea, under water and on land. Wherever objects must be lifted, moved or held. Whenever robustness and durability are required: indestructible chain links, with or

**End fittings** 

lots more.

All's well that ends well:

Everything that firmly secures or connects

ropes, chains or belts at the end point. Fittings,

connectors, accessories for guiding or tensio-

ning: i.e. thimbles, sockets, shackles, chain links,

turnbuckles, sheaves, belt buckles and lots,

ssembled combinations of ropes, chains, belts, nnecting and load-bearing elements. Ready ing down or restraining. Expertly crafted. Custom fitted. Durable. Safe.

olutions: TALK TO US ABOUT YOUR NEEDS.

## Complementary products and services

Suitable accessories and complementary products: e.g. lifting points, eyeplates, lifting clamps. Load spreaders, lifting devices. Rope sheaves and guides. Tarpaulins, covers, drapes and protective nets. Fenders and buoys. Signal and rescue equipment. Special tools and assembly

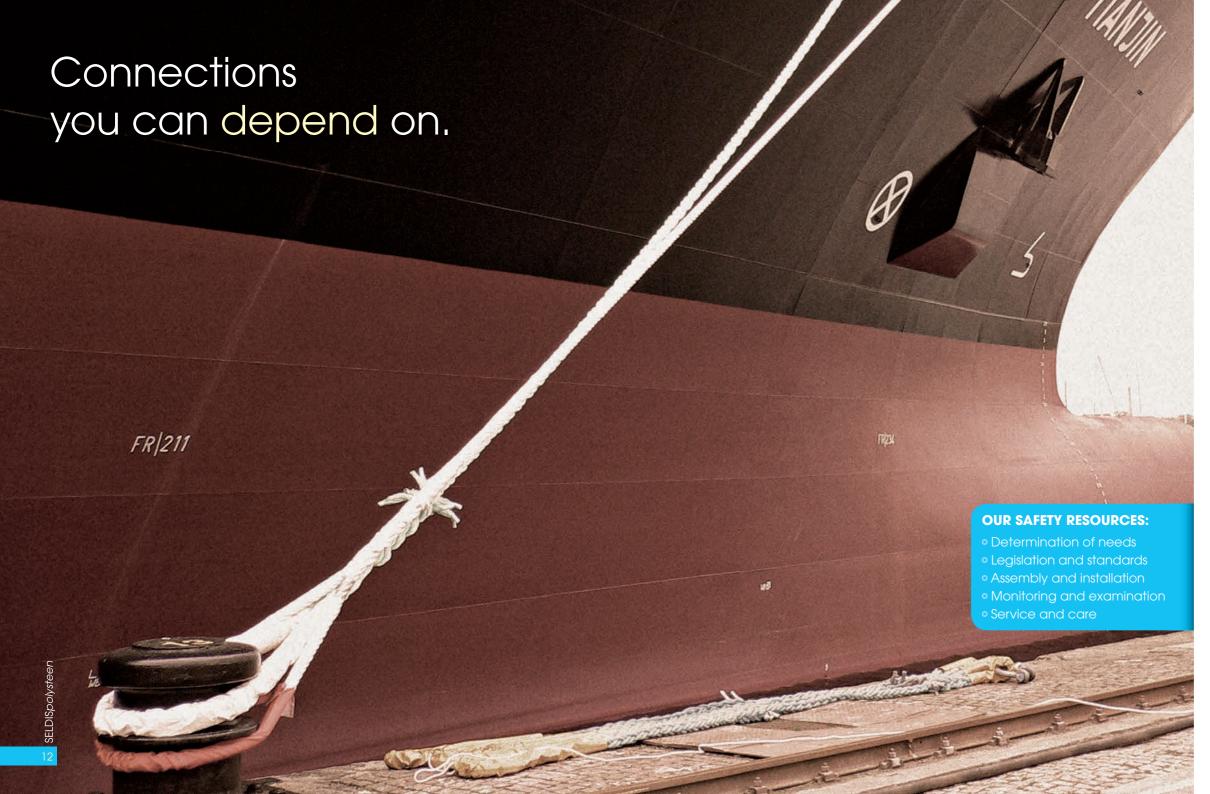
We accompany and advise you on site in all aspects of application and service, assembly or integration. We also examine and inspect our products in service.

**EXPERT FABRICATION -**A SELDISPOLYSTEEN SERVICE.

Your partner for individual requirements: ready

Special wishes, custom manufacture, intelligent

without stud.





**SAFETY** 





Where great forces are at work and nature does the rest, safety is the top priority. Our extensive knowledge of materials, standards and service applications provides you full support exactly where you need it.

Ropes, chains and belts are not only used for lifting or holding objects. **Human life** might even have to depend on them. That's why our advice always pays particular attention to all aspects of **safety**.

SELDISpolysteen experts ensure adherence to regulations and standards set by internationally recognised classification bodies and other authorities. What product is ideal for the intended purpose? What standards must be complied with? What guidelines must be taken into account? We know, for sure.

Our know-how prevents wrong decisions — and sometimes even worse. In this way we increase safety as a by-product. That's a comfort for your company. And for us, too.



#### **SUPPLY MANAGEMENT**



Speed, flexibility and dependability are the most important factors in distribution. That's why we develop customised product supply chain solutions for our customers.

We are present at major international ports, such as Hong Kong, Singapore, Dubai, Alexandria, Rijeka, Rotterdam, Antwerp, Houston and our home port of Hamburg. Almost more important for our customers, however, is our ability to supply to other locations worldwide.

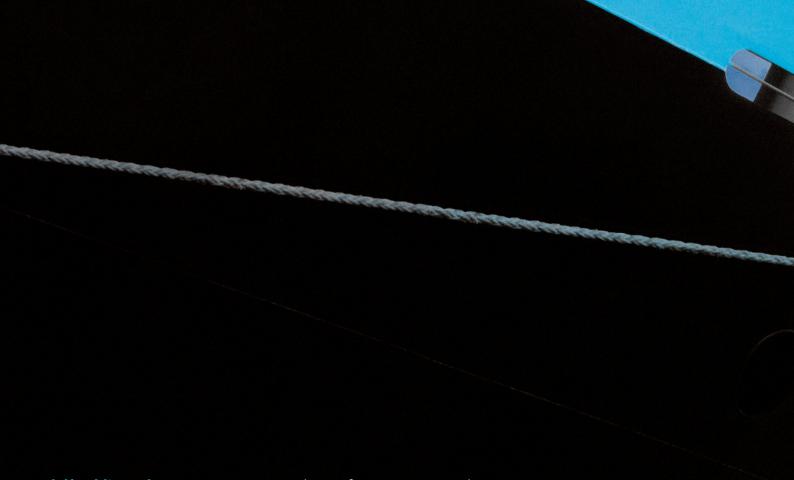
For this we establish individual, sometimes unconventional supply solutions, from our own or shared storage facilities to consignment warehouses, enabling unbureaucratic, extremely fast delivery as a matter of course. With logistical know-how and reliable contacts we create synergies to achieve your goal.

Consultancy and delivery on time: An absolute must for vessels at sea, a huge benefit to our customers in **trade and industry** ashore.

#### ALL SYSTEMS GO:

- Presence at the world's major supply points
- Consignment stock
- Needs-orientated concepts
- Customised logistical solutions

Your schedule is our action plai



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